MBX offers a cost-effective inventory program for customers

with strong forecasting abilities. The MMI (MBX Managed Inventory) Program is designed to simplify inventory management for customers by having stocked systems and inventory in our secure environment to meet monthly sales forecasts. Besides the efficiency of having systems on the shelves ready to ship, it helps balance customers' cash flow, reduces physical inventory costs, and shortens deployment lead times.

Easy to Manage

> Systems are built according to a 90-day rolling forecast

> Monthly forecasts are submitted 30 days in advance

> MBX commits to building 110% of Month 1 (M1) forecast within the SLA-defined timelines

> M1 forecast is non-cancellable

> Rolling forecasts are adjustable for Month 2 (M2) and Month 3 (M3) with 50% and 0% commitment, respectively

> Stock orders received by 3:00 pm CT are shipped the same business day

Cost Effective

> MBX owns the inventory until it ships, eliminating the cost of stocking systems

> Systems are invoiced when they ship, not when they go into inventory

> Any remaining forecasted systems are invoiced 30 days after month's end (or until 60 days old) and brought forward for the following month's orders

> There is no aging stock and associated expenses

Reliable

> MBX offers forecasting guidance based on run-rate history and predicted consumption

> Hardware is reserved in advance through MBX's supply chain for supply certainty, and to fulfill POs as they are executed

> If orders exceed the forecast, M2 hardware is on hand to continue production

> Future hardware POs can be accelerated to build up additional stock

> If systems are over-forecasted for M2 or M3, with the commitment limited to 50% and 0% respectively, hardware POs can be adjusted

> Conference calls are set to review systems on hand, in process and scheduled, as well as to review upcoming forecasts and pending opportunities

The MMI Program is available globally, and your MBX account team can help pinpoint forward stocking locations that would best serve your customers. By having systems clear customs before going into stock, it expedites deployments to international customers.

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![mbx systems]

Actions Speak Louder