



SEAMLESS HARDWARE OPERATIONS

Engineering Change Management

Create, view, assign, sign off, and close engineering changes in a traceable repository

Configurable Products

Customize each product deployment, with every possible component permutation nested in a single BOM

Order Transparency

Track orders in real-time across manufacturing work centers and through fulfillment and delivery

Global Compliance

Information hub shows countries products are certified to ship and import/export requirements for others

Supply Chain Analyzer

Lists country of origin for each component, historic product shipments by country and global events potentially disrupting supply



MBX Hatch Software

Orchestrate hardware supply chain operations and consolidate data into actionable insights for intelligent business decisions.

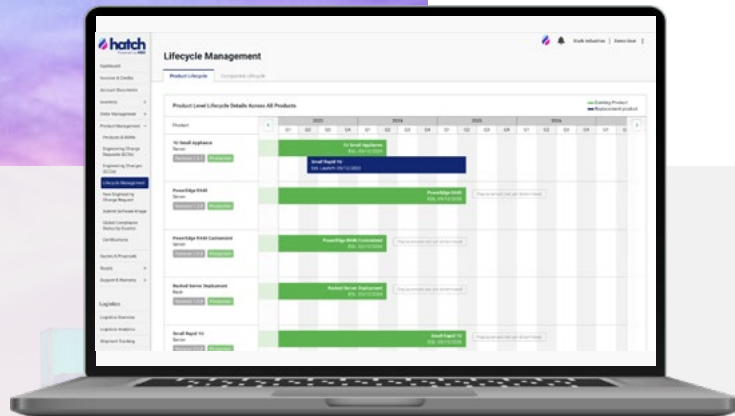
MBX Hatch software revolutionizes hardware execution by transforming how hardware teams work. Purpose-built for the complexities of hardware management, Hatch blends disparate operational roles into a collaborative team, providing the tools and transparency to plan, manage, deploy and support hardware solutions for improved execution – all within a single platform.

Leverage your hardware data in Hatch for intelligent program management, to plan expansions into new geographic markets, and to keep stakeholders and customers informed in real-time. Hatch provides transparency at scale, from engineering and order management, to inventory levels and allocations, to global compliance. Gain unprecedented levels of efficiency, visibility, and interoperability for your hardware team. It's an interactive workspace to gather intelligence, make program decisions, and collaborate with MBX.

Hatch is the holy grail of order-to-fulfillment tools. It helps us get the data we need about our products and all the information required to keep our fulfillment process running smoothly. One of the most important capabilities is the build-to-ship process workflow. When our customers, partners or sales teams ask about delivery times and shipment tracking numbers, the information is at our fingertips."

Mike August
Viavi Solutions, Director of Business Management

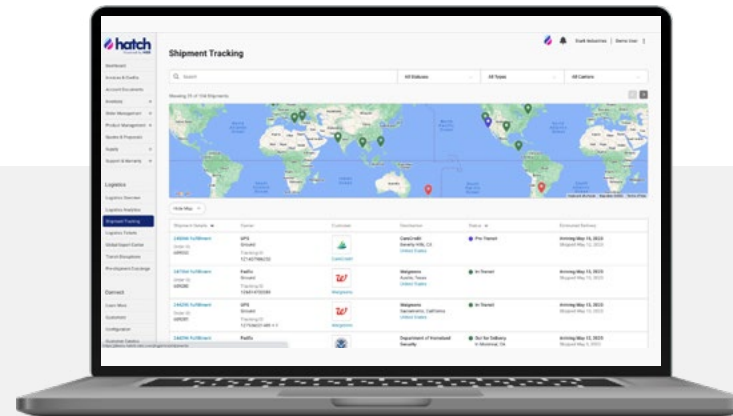
Gain transparency, traceability, and control over your hardware supply chain with Hatch



Gain more control over the evolution of your products.

Ditch the piles of spreadsheets and roadmaps. Lifecycle management features in Hatch illuminate all your product details in a single location.

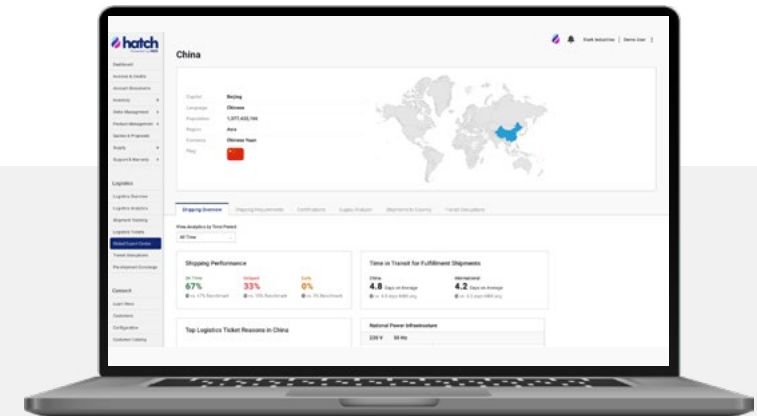
- Complete history of engineering changes and impending component EOL dates by description, due date, status, and approval
- Configurable products allows easy product customization for each order
- Discussions feature allows real-time communication with the MBX team, including Slack integration
- Notifications and attachments consolidates all program-related documents in a single location for easy access



Never lose sight of orders and shipments in progress.

Up-to-the-minute production and shipping status when you want it. Integrate the Slack platform with Hatch to receive immediate notifications and updates.

- Work in progress tracking in real-time down to the work center
- Submit order deviations for one-off end-user requirements without changing BOMs or delaying orders
- Shipment details display in real-time in various states: pre-transit, in-transit, out for delivery, and more, with the ability to track shipments not originating from MBX



Obtain valuable global insights that can drive growth.

Seize new markets with confidence. See countries your products are open to export and relevant certifications.

- Export Knowledge Base provides an overview of countries' unique requirements for export, certifications, power standards, and more
- Consolidated warranty status keeps you a step ahead of expirations
- Global shipments heatmap shows historic exports at a glance, as well as a comprehensive list of shipments made outside the U.S.

Integrations & Tools

Automate mundane tasks and boost collaboration with one seamless bi-directional experience.

- **ERP Integrations**
Automate data exchange through direct integration with your ERP system to manage processes and notifications
- **Excel with Office 365**
Export Hatch data and collaborate with your team in real-time, improving productivity and turning data into insights
- **Slack Channel**
Streamline communications with your MBX team for quick conversations and answers to questions
- **AI Integration**
Integrate your AI tools with Hatch to sync analytics data for predictive modeling and business intelligence
- **Custom Integration**
Get help with other time-saving integrations to manage aspects of your hardware program through MBX's in-house software development team
- **Forge Integration**
Data transferred into Hatch from Forge, MBX's automated manufacturing environment, includes real-time visibility to product orders as they progress through work centers, test results and harvested data

Hatch Logistics

A new standard of visibility to reduce the resources, burden and risks associated with managing end-to-end logistics

- Interactive workspace that becomes a single point of data integration that provides upstream supply chain transparency and order tracking
- Intuitive dashboard displaying real-time visibility to all open orders, recent shipments, order history and more
- Inventory intelligence to help plan actions around inventory levels and locations to flow with your sales forecast
- Logistics coverage for deployments into 185 countries plus reverse logistics capabilities for both domestic and international customers
- International concierge services including pre-shipment consultation and in-transit remediation services for minimizing potential shipment disruptions
- Final touch integration and assembly services for complex technology products unmatched by most logistics companies

Hatch Connect

B2B eCommerce platform that improves customers' post-purchase experience by providing an "Amazon-like" order-to-delivery process

- Data-driven platform deployed using your own domain and branding, providing unmatched customer data visibility that builds loyalty
- Automatically imports orders managed in Hatch and gives a bird's eye view of each customer's account
- Reduces customer service costs and overhead by giving customers point-and-click access to order status and delivery updates
- Customers can also view assets on hand and shipped, access a repository of stored documents, and track serial numbers for unfinished goods and raw materials
- Setup Wizard quickly facilitates portal customization with your logo and colors, with easy-to-navigate fields to input customer data



To see Hatch's complete capabilities for hardware program orchestration, contact us for a demo at sales@mbx.com or through our website:

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